



# Taking care of employees

After 13 happy years as a salesman with MasterBrand Cabinets, Trace Ragland seized an opportunity to start his own business — without parting ways with his longtime employer. The company he founded, Tristar Sales, exclusively sells MasterBrand products to dealers and builders in Tennessee and Alabama. As the boss, he now tries to treat his employees as well as MasterBrand treated him.

## I did my payroll on the beach

I thought about doing payroll myself when I set up my business, but my accountant gave me the business card of an ADP representative, and they showed me how I could use RUN to do payroll on my cell phone. I liked the ease of the platform and how it could help manage my business. I felt like the minimal cost was well worth the benefits of not having to do it myself.

Doing payroll literally takes me less than five minutes. And the reports are really helpful. I push one button, and the RUN platform has all my data on my payroll. Back in July, I was in the Bahamas, and I did my payroll on the beach. It went as smoothly as if I was sitting in my office.

## ADP saves me hours every month

The way I see it, if you take care of your employees, your employees will take care of you. When I was setting up payroll, my accountant suggested I make my workers statutory employees so they could write off all their expenses. With ADP, it was just a matter of a five-minute phone call. And when I learned about the ease of ADP's retirement services, I felt it was a natural fit, so I have my employees on one of ADP's retirement plans.

It's hard to put a figure on how much ADP saves me. I know they save me hours every month just by handling my payroll. That's for sure. No question, I would recommend ADP to other small businesses.

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**Trace Ragland**  
Owner



## Quick facts

-  **Company:** Tristar Sales
-  **Headquarters:** Goodlettsville, TN
-  **Industry:** Construction
-  **Established:** 2018
-  **Employees:** 3
-  **Locations:** 1

**Business Challenge:** A business owner who is new to payroll wants to take care of his employees without bleeding money.

**How ADP Helped:** RUN Powered by ADP® (RUN) and ADP Retirement Services gives small business owners more options with minimal hassle.



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